

## PERFORMANCE REVIEW

# FIVE YEARS' HIGHLIGHTS

### OPERATIONAL PERFORMANCE

Particulars	2015-16 (9 Months)	2016-17	2017-18	2018-19	2019-20
Cement Production (Lac MT)	140.99	202.87	222.02	250.63	241.15
Cement and Clinker Sales (Lac MT)	142.43	205.86	225.34	258.61	249.24
Net Power Generation (Lac Kwh)	26,114	28,946	25,622	32,536	26,600
Power Consumption (Kwh/Ton of Cement)	72.13	69.99	68.67	69.05	70.54
Fuel Consumption (Kcal/ kg of Clinker)	719	718	728	719	721

### FINANCIAL PERFORMANCE

#### Profit & Loss Statement

(₹ in Crore except per share data)

Particulars	2015-16 (9 Months)	2016-17	2017-18	2018-19	2019-20
<b>Net Revenue from Operations</b>	<b>5,513.64</b>	<b>8,594.30</b>	<b>9,833.10</b>	<b>11,722.00</b>	<b>11,904.00</b>
Other Income	672.68	361.77	389.05	245.40	271.62
<b>Total Net Revenue</b>	<b>6,186.32</b>	<b>8,956.07</b>	<b>10,222.15</b>	<b>11,967.40</b>	<b>12,175.62</b>
<b>EBIDTA</b>	<b>2,079.59</b>	<b>2,874.94</b>	<b>2,861.83</b>	<b>2,898.22</b>	<b>3,946.15</b>
Depreciation and Amortisation	827.57	1,214.71	899.40	1,391.68	1,699.42
Finance Costs	75.77	129.42	135.27	246.98	286.52
Exceptional Items	-	-	-	178.13	-
<b>Profit before Tax</b>	<b>1,176.25</b>	<b>1,530.81</b>	<b>1,827.16</b>	<b>1,081.43</b>	<b>1,960.21</b>
Tax Expense	33.12	191.70	442.98	130.38	390.03
<b>Net Profit</b>	<b>1,143.13</b>	<b>1,339.11</b>	<b>1,384.18</b>	<b>951.05</b>	<b>1,570.18</b>
Cash EPS (in ₹)	556.02	694.45	654.47	698.54	888.58
Basic and Diluted EPS (in ₹)	328.13	384.39	397.33	273.00	445.08

#### Balance Sheet

(₹ in Crore)

Particulars	As at 31 <sup>st</sup> March, 2016	As at 31 <sup>st</sup> March, 2017	As at 31 <sup>st</sup> March, 2018	As at 31 <sup>st</sup> March, 2019	As at 31 <sup>st</sup> March, 2020
Net Block of Fixed Assets	3,050.17	2,599.12	3,589.18	4,475.67	3,978.67
Shareholders' Fund	6,845.53	7,698.14	8,896.83	9,597.39	12,936.42
Total Capital Employed	8,651.35	9,950.89	13,369.54	13,695.50	17,642.34

#### Key Ratios

Particulars	2015-16 (9 Months)	2016-17	2017-18	2018-19	2019-20
EBIDTA to Net Revenue from Operations (%)	37.72	33.45	29.10	24.72	33.15
Return on Net Worth (%)	22.85	16.75	16.47	9.61	11.77
Return on Average Capital Employed (%)	20.47	17.85	16.83	9.82	14.34

**Note:** Figures for the Financial Year 2015-16 have been annualised for calculating Return on Net Worth (%) and Return of Average Capital Employed (%).